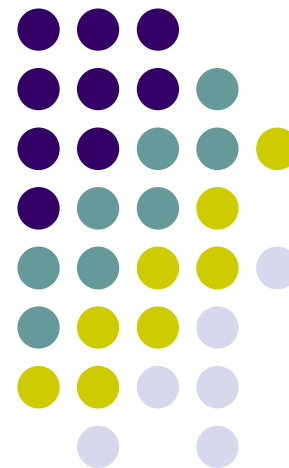


Digital Innovation Hubs 2nd Working Group Meeting
21 February 2018

DIGITECH SI-EAST

Digital Innovation Hub
Eastern Cohesion Region of Slovenia

Project Office Services
Consulting SMEs on Funding Opportunities

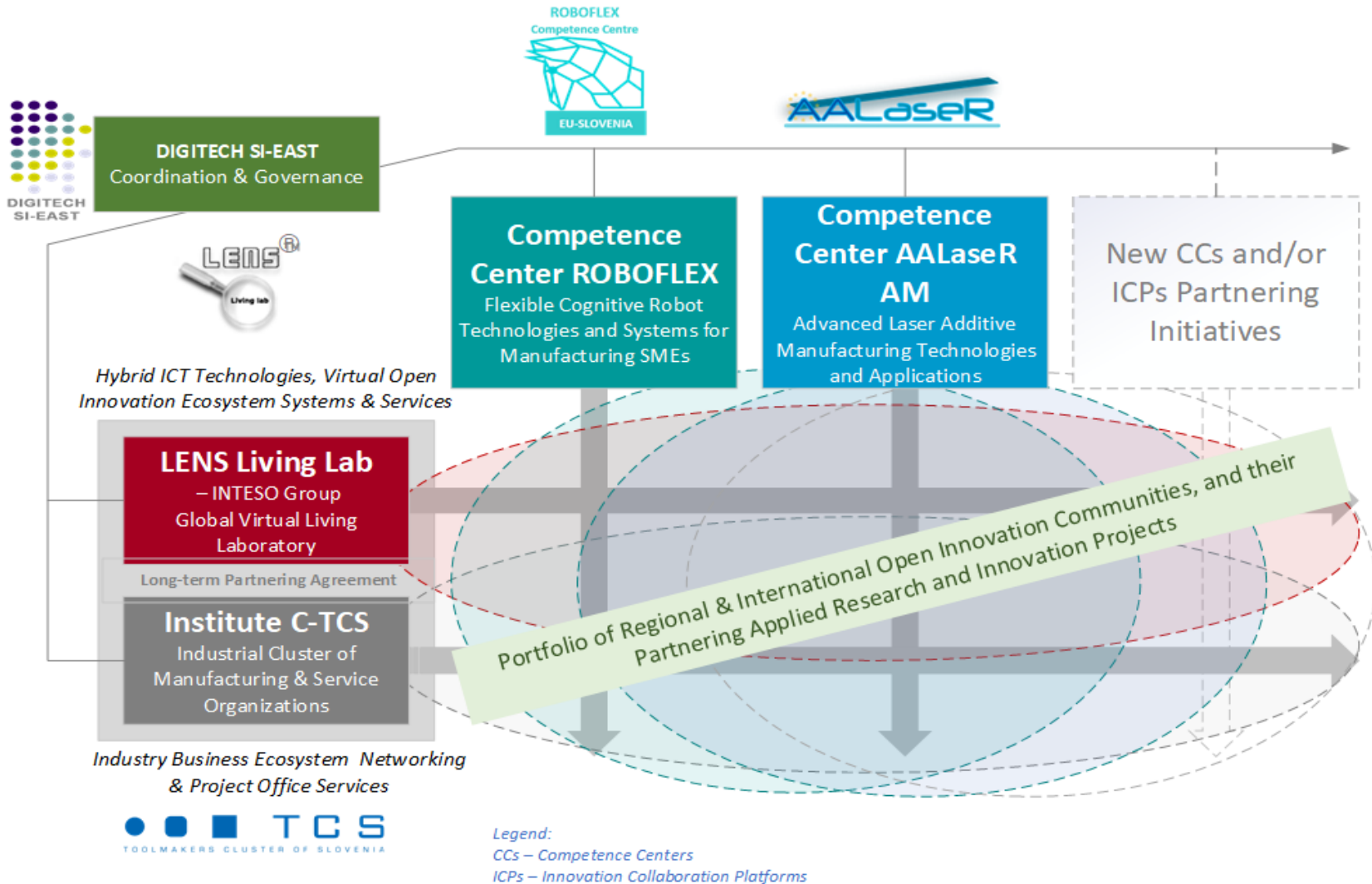


DIGITECH
SI-EAST

Prepared by
Tone Sagadin, M.Sc.
TCS – Toolmakers Cluster of Slovenia

DIGITECH SI-EAST

Conceptual Framework



Combination of Funding Sources Synergies & Complementaries



<p>European Funds</p>	
<p>Interregional Funds</p>	
<p>National Funds (Slovenia)</p>	





Success story – EUROSTARS – SeSCo Project

- **Programme:** EUROSTARS 2017
- **Project:** SeSCo – Semantic Service Cockpit for a predictive maintenance of metal shaping and machining production
- **Project partners:** KLS Ltd., Slovenia; Pumacy AG, Germany
- **Project office services:**
 - Following EU policies, programmes and calls
 - Search for appropriate programmes and calls – funding opportunities
 - Participation at EFFRA FOF Conference
 - Search for appropriate partners
 - Establishing link with selected partner
 - Adaptation of KLS project idea to the demands of the call
 - Consulting regarding coordination with German project partner
 - Consulting - Preparation of the proposal to EUROSTARS call on the EU level
 - Consulting - Preparation of the proposal to EUROSTARS call on the Slovenian level
 - Support to KLS in the implementation of the project

Existing Business Model of TCS/DIGITECH SI-East

ACTIVITIES	FUNDING SOURCES
<ul style="list-style-type: none"> • Information sharing • Awareness raising • Workshops on Funding Programmes and Calls • Networking 	<p>PRIVATE</p> <ul style="list-style-type: none"> • Membership fees
<ul style="list-style-type: none"> • Collaborative R&D projects - TCS as Project Partner in Project Consortia 	<p>EUROPEAN</p> <ul style="list-style-type: none"> • H2020-FOF-I4MS
<ul style="list-style-type: none"> • Project Office Services - Involvement of TCS members in Project Consortia - Collaborative R&D Projects; Contracts with SMEs-Success based payment as agreed % of gained funds 	<p>EUROPEAN</p> <ul style="list-style-type: none"> • H2020-FOF • H2020-SPIRE

Vision - Future Business Model of DIGITECH SI-East



ACTIVITIES	FUNDING SOURCES
<ul style="list-style-type: none"> Information sharing Workshops on funding programmes and calls Networking and lobbying Basic consulting - technical and business issues 	PRIVATE <ul style="list-style-type: none"> Membership fees
<ul style="list-style-type: none"> Development and operational standards of innovation ecosystem Awareness raising Basic digital ecosystem services Networking of industrial research and innovation communities Brokerage/Matchmaking events Knowledge and experience exchange events Qualification and certification of experts 	EUROPEAN INTERREGIONAL NATIONAL (SI)
<ul style="list-style-type: none"> Project Office Services - Involvement of TCS members and partners in Project Consortia - Collaborative R&D Projects; Contracts with SMEs- Succes based payment as agreed % of gained funds 	NATIONAL (SI) <ul style="list-style-type: none"> MIZŠ MGRT SPIRIT
<ul style="list-style-type: none"> Project Office Services - Involvement of TCS members and partners in Project Consortia - Collaborative R&D Projects; Contracts with SMEs- Succes based payment as agreed % of gained funds 	EUROPEAN <ul style="list-style-type: none"> H2020-FOF, SPIRE EUREKA/EUROSTARS
<ul style="list-style-type: none"> Technical Services - Testing, Experimentation, Validation, Technology transfer Business Services - Consulting - Strategic management, Project Management, Business models, Business plans, Access to funding Training, Mentoring and Coaching - Specialized workshops on technical, management and business issues 	PRIVATE <ul style="list-style-type: none"> Payments for services Workshop fees



Contacts & Address

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